



653 S. Saginaw Street, Suite 215  
Flint, Michigan 48502  
913-385-1700 | FAX 810-963-1088  
www.persuadables.com

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To whom it may concern,

I've known Daniel Kurin for nearly four years now. I initially met him on a personal basis and found him to be incredibly bright and a man of tremendous integrity.

My company is heavily dependent on technology. My work force is spread across the country, united by a sophisticated VoIP system, five servers, a conference bridge, and several different software platforms. Each piece by itself presents challenges. Getting all of the pieces to work together is a nightmare.

When I needed to move my company from Kansas City to Flint, Dan was my first call. I knew he could help me manage the logistics of the move and figured that he could figure out where to plug in the wires.

What I didn't understand was the depth of his problem-solving abilities. We've struggled with our technology for years. We'd settled in many areas and learned to live with some of the weaknesses in our set-up. Dan solved many of these frustrations in a matter of hours, and some of the larger problems in a few days. Frustrations which had haunted me for years were solved seemingly overnight. As a business owner, the relief is incalculable.

Dan is a talented guy. He approaches problems with vision, looking to solve problems in better ways—not with Band-Aids. He is honest to the core; I've never looked at his timesheet and wondered if it was fair to me. He is extremely responsive and ready to jump in to help any associate, no matter the hour.

I trust him completely with my company's health. You should too.

Feel free to call me if you'd like to discuss further 913.385.1700 ext. 302 or email me at [cmiller@persuadables.com](mailto:cmiller@persuadables.com).

Best wishes,

Charles

Charles Miller  
President & CEO  
Persuadable Research Corporation

